



MUNICIPAL REPAIRS DEPARTMENT

62 Ludington Court

Kent Lakes, New York 10512

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E-mail: municipalrepairs@townofkentny.gov

Nick Mancuso, Automotive Service Manager

December 7, 2017

Town of Kent Supervisor Maureen Fleming
25 Sybil's Crossing
Kent Lakes, NY 10512

Subject: Backhoe for the LCPD Maintenance Dept.

Dear Supervisor Fleming,

As a follow up to my previous correspondence regarding subject backhoe:

I have researched purchasing a used backhoe for the LCPD Maintenance Garage which would cost \$ 36,000.00 for the purchase and an additional cost of \$ 15,000.00 to get it up to speed and the cost of a brand new machine off the NJPA Approved Contracts Website.

We could purchase a brand new John Deere 310 Backhoe for the price of \$ 93,129.34 or lease that same machine for five (5) years at 3.75% interest at a cost of \$ 20,142.34 per year with a buyout after the final year of \$1.00. This backhoe would come with every attachment that the Lake Carmel Park District Maintenance Garage will need.

It is my recommendation that we lease the Backhoe for five (5) years with the \$1.00 buyout at the end of the lease. The machine would be paid off in five years and would have a lifespan of twenty-five (25) years.

Please do not hesitate to contact me with any questions.

Sincerely,

Nicholas Mancuso
Automotive Service Manager



JOHN DEERE

John Deere Construction, Industrial & Utility Equipment

**310 SL Backhoe , NJPA Cooperative
Contract 032515-JDC, NYS OGS Contract PC67075.**

All the prices in the detailed sections are Per machine basis.

Machine Configuration:

Code	Description	Qty	Unit Price
0A70T	310SL BACKHOE	1	\$ 115,807.00
1065	FINAL TIER 4 / 99 Net Peak hp Engine	1	\$ 9,760.00
170C	JD LINK ULT 5 YEAR	1	In Base
2035	CAB WITH HEAT AND AIR	1	\$ 12,889.00
2401	DECALS ENGLISH	1	In Base
3065	MECHANICAL FRONT WHEEL DRIVE	1	In Base
4464	GAXLAXY 19.5L-24 REAR 12.5/80-18 FRONT	1	In Base
8875	DUAL MAINTAINCE FREE BATTERIES	1	\$ 279.00
6020	EXTENDIBLE DIPPERSTICK	1	\$ 8,141.00
6210	NO AUXILIARY	1	In Base
5285	PILOT CONTROLS WITH PATTERN SELLECTOR	1	\$ 2,594.00
7080	3 FUNCTION LOADER HYDRAULICS SINGLE LEVER	1	\$ 3,181.00
7685	1.32 YD PIN ON MULTIPURPOSE BUCKET	1	\$ 6,910.00
8410	FRONT COVER WITHOUT COUNTERWEIGHT	1	In Base
9965	SEAT CLOTH AIR-SUSPENSION	1	\$ 490.00
9920	EXTERIOR REAR VIEW MIRRORS	1	\$ 334.00
9917	RADIO BOSCH PACKAGE	1	\$ 850.00
9110	RIDE CONTROL	1	\$ 1,935.00
5420	MULTI BRAND QUICK COUPLER	1	\$ 1,399.00
5626	18" HEAVY DUTY BUCKET		\$ 1,309.00
Total			\$ 165,878.00
NJPA Discount			47.00% \$ (77,962.66)
Net Price			\$ 87,915.34

Attachments

Code	Description	Qty	Price
AT187707	LICENSE PLATE BRACKET		\$ 56.00
Total			\$ 56.00

Custom Jobs

Code	Description	Qty	Price
	Dir Provide Pre-Delivery Inspection	1	\$ 800.00
	Dir install Attachments	1	\$ 150.00
	Service Manuals	1	\$ 833.00
Total			\$ 1,783.00

Warranty

Code	Description	Qty	Price
	Standard Warranty	1	\$ -
Total			\$ -

Freight

Code	Description	Qty	Price
	Freight in to Beacon	1	\$ 2,875.00
	Dlr Provide Local Delivery	1	\$ 500.00
Total			\$ 3,375.00

Quote Summary-410L Backhoe (Per Unit)

Item Description	Prices
Machine net Price	\$ 87,915.34
Attachments	\$ 56.00
Custom Jobs	\$ 1,783.00
Warranty	\$ -
Freight	\$ 3,375.00
Price Per Machine	\$ 93,129.34

Trade Information	Trade in Value
NONE	

Total Net Price (Quantity = 1)**\$****93,129.34****Warranty Terms**

310SL Backhoe Includes Standard Warranty of 12 Months

Lease Payment		
Annual Payments	Interest	Annual Payment
4 YR LEASE	4.00%	\$ 24,694.95
5 YR LEASE	4.00%	\$ 20,142.34
Advanced quote payment to be made in beginning of the year		

Remarks:

Please note that this quote is valid for 30 days

Purchase Orders must be made out to: Jesco Inc, 497 Fishkill Ave, Beacon, NY 12508-1252

~~TESCO~~

2011

36K

Paul 845-705-3342

7310T0822

310J 1750T13

2011 - 25471 hours

7310T1085

PE4045HT054 310J TIER 3 ENG

7310T2080

BASIC CAB WITH A/C

7310T3085

MFWD AXLE

7310T4770

19.5LX24R 12X16.5F

7310T5080

EXT DIP 6 FNC FC SH STAB AUX

7310T5225

TWO LEVER CONTROLS

7310T5400

LESS BACKHOE COUPLER

7310T5500

LESS BACKHOE BUCKET

7310T7025

LDR W/RTD AND 2 FUNC HYD

7310T7615

1 YD BKT W/CUTTING EDGE

7310T8495

1450 LB FRT COUNTERWEIGHT

7310T8625

ONE BATTERY-150 MIN CAP

7310T9040

FAN PACKAGE HIGH AMBIENT

7310T9131

SINGLE BATTERY DISCONNECT

7310T9190

BOOM PROTECTION KIT

United
Rental
Machine

~~Good~~
~~Good~~

4WD

NO
GOOD